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Impact of Podcasts and Video Marketing Strategy on Growth of Businesses in the Private Sector: Perspective from the United States

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Impact of Podcasts and Video Marketing Strategy on Growth of Businesses in the Private Sector: Perspective from the United States

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Abstract

A growing business is one that is expanding in one or more ways, and there is no single metric used to measure growth. Instead, several data points can be highlighted to show a company is growing. These include: revenue, sales, company value, profits, number of employees, and number of customers. Over the past few years, the popularity of podcasts has grown enormously. A Podcast can be understood as a series of episodes, digitally programmed and formatted, focusing on a specific theme or topics like technology, start-ups, or anything else, it can be said that it is a radio in digital form. This study sought to understand the impact of podcasts and video marketing on growth of businesses in the private sector in the United States. This was a literature based study in which relevant literature was reviewed to derive study themes. The study found that in the US, Podcasts are going mainstream, and since the brand name goes online with the Podcasts on many platforms, it increases the brand's visibility, and there are many tricks and hacks that businesses can use to enhance brand visibility through Podcasts. The study established that podcasts and videos offer individuals and organizations in the private sector alike the ability to effectively and affordably attract, convert, and transform consumers and grow their businesses. It has also been established that Podcast listening numbers have increased by 42% in the US since the start of the COVID-19 crisis, and more and more Americans are discovering content via this medium, it is thus a great place for advertisers to reach a more tech-savvy, educated consumer. The study concludes that many businesses in the United States use podcasts to attract their target customer to their business. By talking about things that their target customer is interested in, they then gain a captive audience to promote their products or services to.

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Keywords: Podcasts and Video, Marketing strategy, Business growth, Private Sector, United States

1.0 Introduction

Development is much of the time really great for a business; an extending organization will typically be expanding deals and reinforcing its situation on the lookout (Eriksson, 2022). Be that as it may, development is certainly not a stringently characterized idea. In this article, we'll investigate what business development is as well as why it is significant for private ventures. As per Rabby, Chimhundu and Hassan (2022), a developing business is one that is extending in at least one ways, and there is no single measurement used to quantify development. All things considered, a few information focuses can be featured to show an organization is developing. These include: income, deals, organization esteem, benefits, number of workers, and number of clients. Organizations can fill in a portion of these measurements however not in others. Rabby et al. (2022), battle that income can develop without an expansion in clients assuming the additions are brought about by existing clients purchasing more. It's even feasible for one measurement to increment while another declines; on the off chance that business development is achieved by a decrease in item value, a business' general income might in any case go down, and this implies characterizing development can be troublesome (Grubor and Jakša, 2018).

As indicated by Sinha and Sheth (2018), those hoping to develop their business ought to take a gander at their business objectives to lay out the development measurements they see as significant. For some aggressive new businesses, this could mean giving their best for increment the all out number of clients, regardless of whether they make a colossal misfortune in beginning stages of development. In any case, different organizations will profit from gradually expanding income and deals to guarantee cash is coming in to assist with taking care of expenses. All organizations genuinely must experience development; nonetheless, the sort of development required will rely upon the phase of development the business is in (Laurie, 2022). New companies for the most part need to fill to solidify their situation on the lookout and immediately get to a size that is sufficiently enormous to get sufficient income to take care of expenses and start to create a gain. Nabieva (2021) contend that adult organizations don't have to become very as quick. Nonetheless, they might in any case need to guarantee their measurements are heading down the right path. An expansion in productivity, achieved by deals process efficiencies, could assist a steady business with building liquidity to safeguard against future gamble; regardless of whether income and deals remains something very similar (Sinha and Sheth, 2018).

In the 21st hundred years, there is no staying away from sight and sound with regards to content enhancement in business. One of the advantages of webcast showcasing is that it's significantly more straightforward to deliver than video promoting (Hutt and Speh, 2021). Making excellent recordings requires a ton of hardware, specialized expertise, altering abilities, and labor supply, consequently the notoriety of Podcasts has been amplified over the most recent few years (Tranová and Veneti, 2021). A couple of years prior, in the event that you got some information about Podcasts, I would have told you not to give any more consideration to this obsolete pattern. Be that as it may, things have changed now; numerous superstars and forces to be reckoned with have begun their own Podcasts nowadays on different subjects (Bratcher, 2021). As per Tranová and Veneti (2021), many individuals in the US are paying attention to Podcasts, and it's a critical chance for the brands to consider Podcasts in their computerized showcasing methodology. Notwithstanding, they caution that prior to leaping to the explanations behind considering Podcasts

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in the business computerized promoting technique, it is critical to initially figure out a Podcast. In the United States, webcast audience members have about 10 to 25% higher readiness to pay while video purchasers are seeing a comparable 12 to 28% higher eagerness to pay, recommending that this rich media takes care of its business with regards to sustaining a possibility or client (Tranová & Veneti, 2021).

A Podcast can be perceived as a progression of episodes, carefully customized and designed, zeroing in on a particular subject or themes like innovation, new companies, or whatever else, one might say that it is a radio in computerized structure (Kubatin, 2021). Webcasts are for the most part free and are accessible on an assortment of stages. You simply need a gadget and a web association with pay attention to Podcasts. In contrast to the next satisfied structure, Podcasts are exceptionally captivating. The perusers simply need to play and tune in, which should be possible while cooking, strolling, or driving. Not something requires all your consideration, and you can perform various tasks while paying attention to a Podcast. Webcasts are extremely helpful for the crowd to follow, and for that reason it is turning out to be more well known among individuals; the brands don't need to continue to attempt to arrive at the ideal interest group (Chan-Olmsted and Wang, 2022). The endorsers will get the most recent episodes consequently downloaded upon the delivery on their #1 gadget. Digital broadcasts additionally make dynamic commitment as webcast audience members will generally spend over 25% of their time paying attention to Podcasts (Kubatin, 2021).

Hämäläinen (2021) accepts that web recordings can be produced using anyplace; some make Podcasts from studios; some incline toward home, while many do it from the roads. Podcasting requires minimal expenditure to contribute, and anybody can do it on any subject/topic, and there is no particular requirement for a content too, and in the event that you are not ready with a content, you can proceed with the conversational Podcasts. Not at all like photographs and video content, the expense to make Podcasts is very low. Digital recordings are more compelling in light of the fact that the audience members get impacted by what they hear. In a study of 300,000 webcast audience members, 63% confirmed that they purchased the item, which was advanced by the show have (Albar, and Sari, 2021). An inquiry posed about on the off chance that their purchasing conduct is impacted by a Podcast, and 71% confirmed that they had visited the support's site subsequent to tuning in about it on the show. These days, Podcasts are going standard, and since the brand name goes online with the Podcasts on numerous stages, it expands the brand's perceivability. There are many deceives and hacks that you can use to improve your image's perceivability through Podcasts (McCarthy, Pelletier and McCoy, 2021). Perhaps the main methodology is to have visitors on the other Podcasts. You can likewise band together with another stage like a blog or Instagram Live choices that line up with your webcast subject. A digital broadcast is an extraordinary medium to cover the vital points in your specialty portion and to show the profundity of your subject. A business can utilize webcasts to examine its items, and in like that, it can focus on a particular crowd. For instance, Sephora, a delight beauty care products brand, cooperated with Girlboss Radio to make a webcast on a line of lipsticks and ladies (McCarthy et al., 2021).

As indicated by Forbes (2020), iTunes is a position one site; subsequently, any pioneer who is included on a web recording with a portrayal adds to SEO evaluations of the brand. Consequently, web recordings can be a powerful device in helping up page rankings. Audience members are expanding for digital recording channels and 115 million individuals are supposed to pay attention to webcasts each week (VanMeter, Schetzsle and Howie, 2019). There is likewise lower rivalry in

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the digital recording space contrasted with other web-based entertainment stages. There are around 80 million Facebook business pages contrasted and just 70,000 digital recordings. It is simpler to track down an undiscovered specialty in webcasts and market to the crowd. Web recordings additionally require less thoughtfulness regarding pay attention to in light of the fact that they just should be heard. Particularly during the pandemic, individuals have been attempting to diminish their screen time. Subsequently, paying attention to a digital recording is a decent break from screens (VanMeter, Schetzsle and Howie, 2019).

With multiple billion clients around the world, web-based entertainment has changed promoting; it offers people and associations the same the capacity to actually and moderately draw in, convert, and change buyers (Young, Pouw, Redfern, Cai and Chow, 2021). Reflecting the development of online entertainment (and in numerous ways powering it) are cell phones: there are in excess of 5 million remarkable portable clients overall with almost 2.8 million individuals getting to virtual entertainment with cell phones and 80% of overall web clients claiming something like one cell phone. Portable video is an especially encouraging stage to impart to shoppers; 80% of Internet traffic will be video by 2019 and 74% of customers are bound to purchase an item or administration in the wake of watching a marked video. Nonetheless, recorded video is expensive and unwieldy to create; live web based video diminishes costs while expanding client commitment and improving impact (Young et al., 2021). Perceiving that live web based video can fortify online entertainment promoting techniques, this paper audits the ascent of virtual entertainment, makes sense of the job of live real time video, reviews live real time video stages, proposes live web based video systems, shares live web based video study results, and assesses the effect of live real time video.

Internet showcasing is utilizing the interesting capacities of new intuitive media to make another type of communications and exchange among customers and advertisers (Samuel-Azran, Laor, and Tal, 2019). Informal organization publicizing happens through various informal community destinations like Facebook, Instagram and so on. It likewise is viewed as an imaginative approach to advertising in the advanced commercial center which incorporates online statistical surveying and online advancements. To break down the benefits and detriments of web based shopping (Flipkart, Amazon and so forth) over conventional promoting and to distinguish how the business can be benefited with E-trade. The issue recognized by the clients that genuine item isn't accessible at the hour of procurement and it raises a ton of issues and not entirely settled by the clients. The exploration information is gathered through a respondent and it assists with deciding the effect of internet promoting via online entertainment and conventional showcasing. Because of the developing fame of computerized advertising, clients have become more helpful to shop online whenever of the day (Ayers, Caputi and Leas, 2019). Web-based entertainment showcasing gives a minimal expense a potential open door to organizations to arrive at enormous quantities of clients and earn brand respect.

Podcast Usage in the United States

Since long range interpersonal communication sites as of now have huge laid out internet based networks, organizations and associations can acquire openness by basically making their presence felt on these sites. Associations can make custom virtual entertainment profiles, then form their own networks inside these destinations by adding clients as companions or devotees (Ayers, Caputi and Leas, 2019). Many organizations draw in clients by posting continuous updates and giving exceptional proposals through their virtual entertainment profile pages. While virtual

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entertainment promoting is a strong web based showcasing device, it is regularly used to enhance other showcasing techniques as opposed to supplant them. Web based shopping is the action or activity of purchasing items or administrations over the Internet. It implies going web based, arriving on a merchant's site, choosing something, and setting up for its conveyance. The purchaser either pays for a long term benefit or administration online with a credit or check card or upon conveyance.

Mangold and Faulds (2019) depict web-based entertainment as the arrangement of online verbal exchange gatherings which incorporates sites, conversation sheets, discussions or informal communities to give some examples. Utilizing all portable and online advancements, virtual entertainment makes exceptionally intuitive stages by uniting people and making networks. The Internet has a great deal of sites; every one of them has different utilitarian credits and takes special care of various segments of society. Sites like Facebook are for general masses yet LinkedIn is centered around proficient systems administration. Media sharing locales (for example YouTube, Picassa and Flickr) or contributing to a blog stages (for example Blogspot, Wordpress) are likewise individuals from this environment called web-based entertainment. Kietzmann et al., (2011) Social media has prepared the association to lay out an immediate relationship with the purchasers. Both of the associations and buyers are allowed to produce content on the pages, which further prompts discussions and conversation. Association toward one side are given a chance to impart their data to a huge base of clients and on the opposite end, purchasers are likewise allowed to distribute any satisfied whether positive or negative in regards to the data.

As Marketing proficient or an administration proficient, one should be on top of the latest things, particularly as far as the media channels and be in front of the clients (Wang, Malthouse, Calder and Uzunoglu, 2019). Virtual Entertainment organizing has achieved exceptional changes to shopper conduct. While generally print media, Audio and Video media were uneven correspondence channels giving data through commercial to the perusers and watchers regardless of their endorsement, the web-based entertainment channels, then again, are intelligent and constrained by the actual customers. Publicizing to the imminent clients in present circumstances includes utilizing numerous mediums including print, TV, Websites, Blogs, YouTube, Facebook, Flickr and on location and so on. Showcasing Companies today have no choice except for to be accessible in all driving channels. The absolute most famous channels of social web end up being the web journals, informal communities, photograph sharing locales, sound (PodCast) and video sharing, Wikis, Email, SMS and miniature contributing to a blog and so forth. (Wang et al., 2019).

Throughout recent years, the notoriety of digital broadcasts has developed tremendously (Sullivan, 2018). In 2019, there were around 88 million digital broadcast audience members in the United States alone, and 61.1 million American families believe themselves to be "fans" of webcasts (Soto-Vásquez, Vilceanu and Johnson, 2022). Digital broadcast listening numbers have expanded 42% internationally starting from the beginning of the COVID-19 emergency, and that's only the tip of the iceberg and more individuals are finding content through this medium. It's an incredible spot for promoters to arrive at a more well informed, taught customer. In the present article, we've ordered a portion of the top advantages of digital broadcast showcasing and a couple of ways to begin. On the off chance that you might want to intensify your image to a more extensive, more designated crowd, this is an incredible spot to begin. Podcasting assists work with marking past being simply a business; when you talk on a webcast, audience members hear you, not as an organization, but rather personally (Shiang et al., 2021). That sort of legitimacy is exceptionally convincing for clients. At the point when they can hear the reason why you began your business

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and why it's critical to you in a way that would sound natural to you, they feel a nearer association with your organization. This can abbreviate the deals cycle extensively and, contingent upon the degree of association and audience feels to you, can assist with setting the unwaveringness they have to your image.

With digital broadcasts, the more probable audience members are to be effectively standing by listening to the promotion, the more it'll cost the promoter (Rogers et al., 2020). Pre-roll promotions are normally sold for 25% not exactly the comparing mid-rolls, so on the off chance that you're on a limited financial plan or doesn't know whether webcast publicizing is ideal for your organization, pre-roll advertisements may be a decent spot to begin. Obviously, crowds paying attention to pre-roll will not be basically as effectively connected as they would be assuming that your promotion is normally integrated into the center of the web recording, so that is another thing to consider. With regards to choosing if pre-roll or mid-roll is ideal for you, there's a ton to contemplate, which is the reason our last tip is to work with an office (Soto-Vásquez et al., 2022). An ineffectively shot video can frequently be more hindering than it is useful. Podcasting gear is definitely not a colossal speculation forthright (it simply requires a decent quality mouthpiece and earphones), is more natural than video for beginners, and doesn't need such a large number of hands to work.

Numerous organizations in the United States use digital broadcasts to draw in their objective client to their business (Rojas-Torrijos, Caro-González and González-Alba, 2020). By discussing things that their objective client is keen on, they then, at that point, gain an engaged crowd to advance their items or administrations to. Changing over digital broadcast episodes into YouTube recordings is a fabulous method for developing crowd and advance business. Many individuals search YouTube to find replies to their inquiries or figure out more data about a theme they're keen on. And keeping in mind that perusing, they might catch one of your episodes. Digital recordings have developed hugely since the last lockdown. It filled in as an approach to staying aware of the most up to date as well as being engaged when everyone was riding housekeeping and telecommuting, and for certain associations, they even filled in as a corporate development methodology (Rojas-Torrijos et al., 2020). At the point when an organization chooses to begin its webcast to discuss what it does, its administrations, or its standards, it appears to be a strong business strategy that is likewise exceptionally gainful to the audience members. In the US, web recordings are paid attention to by 52% surprisingly utilizing the Internet between the ages of 16 and 64. While podcasting is currently a liquid area, one thing seems certain: Audio will stay famous even after 2021. Podcasting as a business extension technique enables you to speak with your interest group on a more private scale. You can keep your crowd refreshed and connected with, and most essentially, you can leave them feeling a piece of your organization. Continuous commitment permits watchers to feel like they are being seen and are a piece of the stream, as well as showing that you are a reliable business (Vang, Counts, Suarez & Wolski, 2021).

2.0 Literature Review

Digital recording and video advertising has been distinguished as specialized apparatuses that will make an association available to clients and clients who are keen on their item and permit people to get familiar with their different kind of items. Podcasting is a type of online mass correspondence that can possibly be remembered for the instructive tool stash for online study hall and far off open effort programming. Web recordings are a developing wellspring of diversion and schooling (McCarthy, Pelletier and McCoy, 2021). Digital recording utilization is multi-layered,

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estimated, and explored in an assortment of settings, most prominently on the present complex media stages. Podcasting is a particular medium with unmistakable qualities, instead of a versatile, on-request expansion of existing sound stages like radio (Chan-Olmsted and Wang, 2010). Digital broadcasts give open doors to residents and their political agents to construct connections. Realness, conversational dynamism, and insightful personalization of correspondence encourage a feeling of connection and having a place (Tranová and Veneti, 2021). Webcasts' notoriety has been credited to more prominent assortment in satisfied, further entrance of advanced cells, simpler streaming access because of additional omnipresent broadband information associations and Wi-Fi, and, most as of late, the ascent of brilliant speakers, for example, Google Home and Alexa that play web recordings on order.

Web correspondences have turned into a successful and well known device for coordinated showcasing interchanges, both to accomplish a synergistic impact in huge scope promoting efforts and to execute momentary undertakings, speak with ideal interest groups, keep up with notoriety, and advance the brand. The most famous web objective for individuals to speak with one another online is interpersonal interaction destinations, and it has extended the pool of individuals with whom they impart, which impacts buyer conduct by investing more energy online with sites for purchasing items (Akhyadov, Goncharov, and Makushkin, 2020). The best peculiarity of new media is indicating the way that it expanded and created new friendly cooperation structures. People invest most of their energy web based taking part in correspondence exercises, for example, browsing their email, talking with companions on interpersonal organizations, or shopping on the web, and they likewise invest time online for diversion and general recreation. With north of 3 billion clients around the world, virtual entertainment has changed showcasing, permitting people and organizations the same to really and reasonably draw in, convert, and change clients. Versatile video especially became one of the promising stages for speaking with clients. Live real time video can further develop online entertainment showcasing methodologies (Gilbert, 2019).

As per Khorsheed, Othman and Sadq (2020), the job of video in showcasing is gigantic as a critical component and a device utilized in illuminating clients about an association's administrations, what their identity is, what they are, and what they offer, as well as intra-organization correspondence. Recordings have filled in significance in forming different parts of customer conduct. The union of stages fit for delivering video content has altogether supported design brands in fostering their correspondence techniques (Sedej, 2019). Video promoting is supposed to develop much more as mechanical headways and the general pattern of computerized change proceed. Right now, the accessibility and portability of innovations impact buyer propensities and advance the change of conventional plans of action. Members who are less keen on, and have less involvement in, the advertised assistance might profit from the utilization of exhibit recordings (Alamäki, 'Pesonen, and Dirin, 2019). Video showcasing is valuable and powerful in limited time materials for a business, like an inn or shop. Improving sites to promote a business assists the business with developing (Ramasamy, 2021)

The reception of new advances, apparatuses, and applications is exceptionally troublesome, with quick effect on the matter of all organizations (Negoiță, Purcărea, Popescu, Niculescu, and Coman, 2018). Computerized showcasing boosts connection open doors while saving time. Web based's promoting will likely draw in possible clients to the brand being referred to. Web based promoting is a strategy for getting more clients and possibilities in the business world. Viral showcasing is an assortment of different sorts of web based promoting gadgets, both enlightening and limited time in nature. It incorporates e-advertising, websites, YouTube, and different types of electronic media

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promoting. Advanced advertising arrives at new clients, furnishes individual contact with existing clients, brings issues to light, and along these lines brings about development. This could be achieved by private companies utilizing computerized channels like virtual entertainment, email, and web based publicizing (James, 2020). As per Shaikh and Nigade (2020), probably the least complex method for arriving at an enormous client base and get the organization or brand name in the personalities of existing or potential clients is to involve online entertainment in a unique manner. By reliably connecting with clients and offering superb support through virtual entertainment, the organization can keep areas of strength for a presence. Organizations utilize computerized showcasing to carry another viewpoint to their items as a whole and increment mindfulness among their interest group. Social devices can assist with reinforcing brand insight by conveying basic beliefs to a bigger crowd.

McCarthy, Pelletier and McCoy (2021) directed a concentrate on the utilization of intercollegiate webcasts for expanded commitment in showcasing schooling. Quantitative attitudinal and subjective information were gathered to investigate and comprehend the viability of podcasting joint effort and involving innovation to manufacture intuitiveness in promoting schooling. Results showed understudies felt the task was connecting with, fun, and improved their growth opportunity. Roughly 95% of the understudies concurred the task to be utilized in later classes. Likewise, task permits understudies to encounter distant joint effort with new companions and practice those abilities in a protected climate. Stoll, Stanoch, Skakun, Heim, and Humchad (2021) examine the webcast business, with an emphasis on business-related digital recordings about business venture and new companies. Purchaser ways of behaving in the webcast business and the pioneering biological systems of various midwestern urban communities in the United States, including Minneapolis, Minnesota, Kansas City, Missouri, Pittsburgh, Pennsylvania, Indianapolis, Indiana, were researched all through the review. The scientist led a shopper conduct review and dissected the outcomes to figure out what web recording audience members appreciate and why non-audience members don't tune in. The city examination incorporated a quantitative examination of mathematical information as well as a subjective examination in view of meetings with enterprising pioneers from the urban communities concentrated on in the Midwest. As per the discoveries of the review, digital broadcasts give the allure of advantageous media utilization by furnishing audience members with adaptability in their bustling lives. People who appreciate paying attention to content are now taken special care of by podcasting organizations that offer conventional discernible episodes.

Välimäki (2018) led a concentrate in Finland to examine the rising brand mindfulness through podcasting. The review utilized research from 2015 to 2017 and an example of various age bunches going from 16 to 24, 24-34, and 45 to 54. As per the review, just 4% of individuals matured 16-24 involved a digital recording stage with their versatile savvy gadget in 2015, however that number expanded to 16% in 2017. A similar pattern of a critical increment happened in all age bunches up to and including 45-54. The main variable impacting web recording tuning in on a brilliant gadget is age. The 24-34 age bunch was the probably going to pay attention to digital recordings, with 19%, 3% more than the lower age bunch. Besides, a great many people pay attention to customary public broadcasts later on web-based administrations, and real web recording programs are as yet a minority in the Finnish market. Priyadharshini, Doke, and Parveen (2022) explored the impression of digital recordings and their effect on educating learning rehearses. The review focused on the educating educational experience. The discoveries recommend that understudies allude to digital broadcast content, especially for evaluation planning and amendment. Further, the

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review showed that the digital broadcast helps course educators in changing from conventional instructing techniques to more present day instructing strategies.

3.0 Findings and Discussion

The surveyed writing furnishes a great deal of data concerning the effect of digital recordings and video showcasing on development of organizations in the confidential area in the United States. The review laid out that Podcast and video showcasing has been recognized as specialized apparatuses that is progressively making organizations available to clients and clients who are keen on their item and permit people to get familiar with their different sort of items. Web recordings are a developing wellspring of diversion and training in the United States. Digital broadcast utilization in the US is multi-faceted, estimated, and explored in an assortment of settings, most outstandingly on the present complex media stages. Podcasting is an unmistakable medium with particular qualities, as opposed to a versatile, on-request expansion of existing sound stages like radio.

Greater part of the articles uncovered that computerized promoting augments communication amazing open doors while saving time. Web based's promoting will likely draw in possible clients to the brand being referred to. Web based publicizing is a technique for getting more clients and possibilities in the business world. Viral showcasing is an assortment of different sorts of web based showcasing gadgets, both enlightening and limited time in nature. It incorporates e-promoting, online journals, YouTube, and different types of electronic media advertising. Computerized promoting arrives at new clients, gives individual contact existing clients, brings issues to light, and in this manner brings about development.

It is further apparent from the writing that Podcasts are more successful on the grounds that the audience members get affected by what they hear. In a review of 300,000 American web recording audience members, 63% certified that they purchased the item, which was advanced by the show have. An inquiry posed about on the off chance that their purchasing conduct is impacted by a Podcast, and 71% insisted that they had visited the support's site subsequent to tuning in about it on the show. This is an insistence that these days, Podcasts are going standard, and since the brand name goes online with the Podcasts on numerous stages, it builds the brand's perceivability. There are many deceives and hacks that business can use to improve their image's perceivability through Podcasts. Perhaps the main system is to have visitors on the other Podcasts. You can likewise join forces with another stage like a blog or Instagram Live choices that line up with your web recording theme. A digital recording is an extraordinary medium to cover the critical subjects in your specialty section and to show the profundity of your point. A business can utilize webcasts to examine its items, and in like that, it can focus on a particular crowd.

4.0 Conclusion

In the illumination of the data from the writing, audience members are expanding for webcast channels and 115 million individuals are supposed to pay attention to web recordings each week. There is likewise lower contest in the digital broadcast space contrasted with other online entertainment stages. There are around 80 million Facebook business pages contrasted and just 70,000 web recordings. It is more straightforward to track down an undiscovered specialty in web recordings and market to the crowd. Digital broadcasts likewise require less consideration regarding pay attention to in light of the fact that they just should be heard. Particularly during the pandemic, individuals have been attempting to lessen their screen time. Webcast and video promoting has been distinguished as specialized devices that is progressively making organizations

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available to clients and clients who are keen on their item and permit people to look further into their different sort of items. Digital broadcasts are a developing wellspring of diversion and schooling in the United States. Digital broadcast utilization in the US is multi-faceted, estimated, and explored in an assortment of settings, most strikingly on the present complex media stages. Podcasting is an unmistakable medium with particular qualities, as opposed to a versatile, on-request expansion of existing sound stages like radio. Numerous organizations in the United States use digital broadcasts to draw in their objective client to their business. By discussing things that their objective client is keen on, they then gain an enraptured crowd to advance their items or administrations to. Changing over webcast episodes into YouTube recordings is an incredible method for developing crowd and advance business.

5.0 Recommendation

Organizations in the US ought to utilize digital recordings for an assortment of purposes, including sharing data about new items, organization data, or general data connected with the business. Consolidating digital broadcasts into your promoting plan offers various advantages to the organization. Business chiefs ought to take on the utilization of digital recordings as a component of their promoting methodologies by guaranteeing they do it habitually since hearing the voice of the moderator gives the crowd a more grounded association than essentially perusing the data on a page. Assuming that you broadcast normal digital recordings, the audience members come out as comfortable with your voice and show style. This commonality makes them want more and stays with your to them. A webcast is a more private method for connecting with new possible clients. They find out about your qualities and approach to maintaining the business. Your crowd additionally has greater adaptability on how they pay attention to the digital broadcast. With conventional print articles or sites, clients should concentrate on the errand. Digital broadcasts permit the crowd to tune in while doing different things.

Business supervisors and business people ought to investigate podcasting as a choice now that more individuals are paying attention to webcasts for over 10 hours per week. They ought to exploit not just the way that digital recordings are moderately modest to deliver and simple to disseminate (one just necessities a cell phone and web association) yet in addition the way that digital broadcasts have no limitations, considering imagination and out-of-the-case believing that in the end creates as many kinds of digital broadcasts as there are audience members. It consequently is, very nearly an assurance that come what may one is into, they will track down a crowd of people. The review suggests that business elements, firms and associations in the United States and different regions of the planet ought to consolidate/incorporate digital broadcasts to their current web-based media stages, for example, online entertainment pages and sites. This can guarantee that organization websites are further developed utilizing web recordings especially for ideal interest groups who favor sound to composed text. Both sound and online journals can then be used by cross-advancing them through web-based entertainment stages. There is an overall agreement that digital broadcasts are another outskirts in promoting and those business web recording makers and audience members should pay heed.

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